



**EAST END
ENTERTAINMENT NY**
Celebrate Life With Us
EastEndEntertainmentNY.com

EastEndEntertainmentNY@gmail.com
www.EastEndEntertainmentNY.com

Call/Text: 631.833.4149
Post Office Box 1205 – Westhampton Beach, New York 11978

HOW TO HIRE THE BEST DJ/BAND?

The event date and location are set. What's next? **Entertainment!** Entertainment is probably one of the most important decisions you will make. The music you select will set the tone for your event. Entertainment can enhance or break your wedding or special event. Entertainment creates the festive vibes and is ultimately responsible for all the transitions.

Facts

72% of all couples said that they should have spent more time choosing their reception entertainment and made it a higher priority.

78% of couples said they wish they had made the entertainment their highest priority

81% guests said they remembered the entertainment the most.

Helpful tips to help you make a confident decision:

Things to Consider

1. How important is the entertainment to your event?
2. What is your music vision? There are various options and styles.
(DJ, band, live musician, DJ/musician combo)
***Do they have experience playing your requested music genres?
3. Are there any special location requirements needed?
 - How many sound systems are needed? Ceremony, Cocktails, Reception
 - Is there a need for wireless speakers with multiple rooms?
 - Does the entertainment company need to bring their own power (inverter)?
4. Do you need additional audio/video support for the rehearsal dinner or after-party?

Do Your Research

1. Carefully view the company's website & social media pages.
(view pictures, videos, reviews and available packages)
2. Ask venues and event professionals who they recommend and why?
3. Research the owners name
4. Read reviews from various sources to get a more accurate portrayal of a business.

Make the Call

1. Allow the company to describe their event style & allow them describe on their experience.
2. What type of events do they do most?
3. How many events they do a weekend/year? Quantity vs. Quality of events
4. How many songs are in their repertoire?
Are the songs **all** on a hard drive or they have to depend on Wifi to download the songs?
What happens if the Wifi signal or power is lost?
5. How many songs can be requested?
6. Do they take breaks?
7. What kind of equipment is used? Is there a backup system?
8. Are there any additional costs?
9. Do they have event insurance?
10. ***How many years experience does your assigned DJ/Band have total? And with the company have?

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2022 BACKGROUND INFORMATION

About Us - A MUST READ



We believe it is important to know learn about our team and what sets us apart from our competitors. We would love the opportunity to share our love for what we do with you

Our 30 YEARS of success is based on the following:

- 30 YEARS of...*LOVING WHAT WE DO*
- 30 YEARS of...*Listening to our clients wedding goals, in order to truly customize the wedding outline*
- 30 YEARS of...*SUPERIOR MUSIC KNOWLEDGE - Playing the songs at the right times and right volume*
- 30 YEARS of...*Our Sophisticated Fun Approach by making announcements when necessary*
- 30 YEARS of...*Packed Dance Floors*
- *Our team of dedicated to focus on the quality of events over the quantity of events*

We have been grateful to share have our talents with people along with countless of celebrities who value our professionalism.

Did you know? We take approximately 30 hours of work to prepare and perform at a wedding.

This allows us to spend more time focusing on the intricate details in our wedding outline. We believe it is essential to communicate the wedding goals on the outline, with the team of hired wedding professionals

As our online reviews will attest, we take tremendous pride in exceeding the wedding goals. Each wedding outline is uniquely formed with the couples' vision. We are able achieve the wedding goals with the following: designing a seamless event with our outlines, *unlimited communication via phone, email, text, meetings, zoom meetings and/or venue walk-throughs.*

Review Links:

[The Knot](#)

[Wedding Wire](#)

[Google](#)

[Yelp](#)

Service Options

DJ's
Lighting

DJ Hybrid / Live Combos
Photo Booths

Bands/Musicians
Flat Screens

String Ensembles
Décor & Equipment Rentals

We are proudly recommended by the finest venues:

Bedell Cellars
Boathouse Shelter Island
Breeze Hill Farm
Bridge Golf Club (Private)
Bridgehampton Inn
Bridgehampton T. & Surf Club
Cory Creek Vineyard
Cowfish – Hampton Bays

Dockers Waterside
Gardiners Bay Country Club (Private)
Halyard – Greenport
Hedges Inn - East Hampton
Jamesport Manor Inn
Navy Beach - Montauk
Noah's Greenport
North Fork Country Club (Private)

Old Field Vineyards
Peconic Bay Yacht Club
Pellegrini Vineyards
Oceanbleu Bath & Tennis
Rams Head Inn
Shelter Island Yacht Club (Private)
Topping Rose House
Westhampton Country Club (Private)

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OUR TEAM IS LIKE FAMILY

Overview - A MUST READ

Michael Variale, Founder/Owner, DJ, MC, Music Coordinator

30 Years Experience with a Masters Degree in Education



Background

When you treat your staff great, everything else falls into place. Michael is grateful to be surrounded with true professionals with kind hearts and fun personalities. Michael's mother always said, ***'Life is a gift, so go out and celebrate it'***. Hence the slogan, ***Celebrate Life With Us.***

When Michael was growing up, a variety of music was always playing in the background. His parents' loved listening to American Standards, Doo-Wop, Motown and Disco, while Michael enjoyed the sounds of the 80s, Old Skool Hip-hop, Freestyle, Grunge, Latin and Club/House Music. Before DJing was ever thought of a career, he began with making mixed cassettes from the radio on his boom box. Technology has certainly improved.

While earning his Bachelors degree at SUNY Cortland, he also started his professional DJ career in 1992 City Limits. He mixed party rock tunes on Sony Discman's. In 1993 he made his Hamptons debut at Dockers Waterside for Sunset Happy Hour. In the Summer of 1995 & 1996, he mixed in 70's & 80's dance music in the Classic Disco Lounge at the Legendary Canoe Place Inn (CPI).

Did you know Michael was also school teacher for 20 years? There are some parallels of a school teacher and a DJ. The thought process of creating effective lesson plans parallels the way Michael customizes the music and flow of it for each event. Teaching has also helped him to understand when it's the appropriate time to mix into another music genre.

In 2014, Michael was able to leave the classroom and he founded the EastEndWeddingsAndEvents.com. It's a wonderful network of talented event professionals that share the same passion for the special event industry.

Michael and his team are grateful to share have their talents with countless celebrities and others who value great music at a special event.

JR, DJ, MC, Audio, Lighting & Wireless Technician

Joined EEE in 2007 – 30 Years Experience



Background

JR is a cool a cucumber. He is an amazingly talented DJ. He smoothly mixes all genres. JR's musical knowledge and attention to detail will ensure that many magical memories will be created. Behind the scenes, JR is the guru all the wireless technologies. When his is not spinning the tunes he enjoys fishing for striped bass.

Bill, DJ, MC, Photo Booth, Audio/Video Live Streaming, & Lighting Technician

Joined EEE in 2014 – 30 Years Experience



Background

Bill started his music career at his college radio station as an on air DJ dabbling in production work. He continued to follow his passion and love for music working at Z100, WKUT, Party 105, CBS Radio and various night clubs. He is currently a Senior Producer at iHeart Radio. His knowledge and love for all genres of music makes Bill an excellent choice any event.



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OUR TEAM IS LIKE FAMILY *We Love What We Do*

Dan, DJ, MC, Lighting, Photo/Video Technician

Joined EEE in 2008 – 20 Years Experience



Background

Dan enjoys mixing a variety of music genres. Whether it's a wedding or special event, Dan knows how to let the music move people on the dance floor. When Dan is not DJing he enjoys the outdoor life of camping, fishing and boating with his family.

Dave, DJ, MC, Lighting Technician

Joined EEE in 2011 – 20 Years Experience



Background

Dave grew up on the East End of Long Island, graduating from Westhampton Beach HS has Bachelor's Degree in Business Administration. Dave crafted his Hamptons vibes style from his experience at local hot spots like the Surf Club, Seven, and Casey's along with various weddings and events.

George, DJ, Bi-lingual MC, Percussionist, Lighting Technician

Joined EEE in 2009 – 30+ Years Experience (performing together since 1995)



Background

George makes playing percussion look so easy. The rhythm is in his blood, whether he is spinning the tunes, playing percussion, or singing. George is a multi-talented professional who has performed throughout the tri-state area.

Eric, Percussionist, Vocalist, MC, Comedian

Joined EEE in 2004 – 30+ Years Experience (performing together since 1995)



Background

Eric is an amazingly talented and has been entertaining for over 40 years. Eric attended University of Miami and majored in Studio Music and Jazz. He holds a Bachelor's in Music. He has performed with many of the top Jazz, R&B and Pop artists throughout the country. His specialty lies in [percussion](#), [vocal performance](#) and [spearheads the comedy division](#). Eric is available to perform many of the classic Jazz, Pop and Classical pieces at your request.

Jonny Ray, Acoustic Guitar & Vocalist

Joined EEE in 2004 – 30+ Years Experience (performing together since 1995)



Background

[Jonny Ray](#) is one Long Island's elite performers on acoustic guitar and vocals. Jonny Ray's material contains a plethora of songs from classic rock, pop, country, and acoustic contemporary. Jonny Ray does everything; ceremonies, cocktails, receptions and afterhours. Add Jonny Ray as a soloist or as a band.

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OUR TEAM IS LIKE FAMILY **We Love What We Do**

East End Strings – Joined in 2004

Dr. Kristen, Meghan, Christine, Sara, Christina, Noelle, Amy, Jason, Brad



Background

When pop music meets classical music you have the East End String Ensemble. Perfect for ceremonies & cocktails in Hamptons, Shelter Island, the North Fork, or anywhere else. The song list is always expanding with special requests.

Sanford, Saxophonist & Lighting Technician

Joined EEE in 2018 – 30+ Years Experience



Background

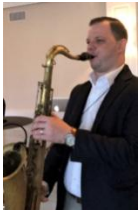
Sanford Marten is a versatile, highly-accomplished tenor, soprano, and alto and baritone saxophonist who brings his signature sound to a wide range of music genres, including Jazz, Latin, R&B, Soul, Funk, Pop, Rock, and Motown.

Sanford has toured extensively in the United States and Japan. He has been a recording session artist for a number of commercial jingles and movie scores.

Add Sanford as part of the DJ hybrid, Jazz cocktail and/or playing with Johnny Ray. Guests are thrilled to hear the perfect marriage of Disc Jockey and Saxophone.

Andrew, Saxophonist

Joined EEE in 2021 – 20+ Years Experience



Background

Feature Andrew for cocktail hour and/or part of our DJ hybrid. Andrew has performed throughout the tri-state area. Your guests will certainly be grooving with the sax.

Photo Booth Team: Tami, Robby, Dawn, Delaney & Bill

Joined EEE in 2014



Background

Having 2 attendants at the photo booth is key for great photos and keeping the line cheerful short and moving. Tami, Rob, and Dawn are all in sync in setting the right pose, swopping out props, signing the album, uploading to social media and keeping everything organized. They make the photo booth an experience delightful.

Delaney, Photo Booth & Up-lighting Specialist

Joined EEE in 2020 – 1+ Years Experience



Background

Delaney is the newest member of our team. She is Michael's daughter. Delaney specializes in event up-lighting and our photo booth services. Michael is one proud dad.



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Popular DJ Package Prices

NOTE: ALL RECEPTION MUSIC IS MIXED LIVE! WE DO NOT TAKE BREAKS.

- WE OFTEN TAKE THE LEAD COORDINATING ROLE IN THE RUN OF THE SHOW
- UNDERSTATED ELEGANCE THAT'S SOPHISTICATED & FUN

Montauk Hwy

EAST END DJ'S CLASSIC 4 HR RECEPTION	\$2,500
UP TO 12 UP-LIGHTING UNITS	\$ 875
TOTAL	\$3,375
PACKAGE PRICE	\$2,750

Main Road

EAST END DJ'S CLASSIC 4 HR RECEPTION	\$2,500
CHOICE OF DÉCOR FRONT BOARD & SPKRS	\$ 500
UP TO 24 UP-LIGHTING UNITS	\$1,500
TOTAL	\$4,500
PACKAGE PRICE	\$3,850

PLUS TAKE 10% OFF ANY 4 HOUR RECEPTION LIVE MUSICIAN
IDEAL FOR OCEANBLEU & PBYC

27 East

EAST END DJ'S CLASSIC 4 HR RECEPTION	\$2,500
CHOICE OF DÉCOR FRONT BOARD & SPKRS	\$ 500
UP TO 36 UP-LIGHTING UNITS	\$2,275
TOTAL	\$5,275
PACKAGE PRICE	\$4,500

PLUS TAKE 10% OFF ANY 4 HOUR RECEPTION LIVE MUSICIAN
IDEAL FOR BREEZE HILL FARM | PELLEGRINI VINEYARDS | BRIDGEHAMPTON T & S CLUB

Ferry Rd

Let's Create a Custom Package That's Right For You
CALL/TEXT 631.833.4149

Complete Service Options & Details

on the next six pages

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PRICE GUIDE

DJ OPTIONS

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- UNDERSTATED ELEGANCE THAT'S SOPHISTICATED & FUN

EAST END DJ'S CLASSIC 4 HR RECEPTION

ALL BLACK WITH 2 TRADITIONAL, BLACK SPEAKERS

\$2,500



EAST HAMPTON HOME



AMAGANSETT RESIDENCE
(+250 DÉCOR SPKRS)

DJ DISPLAY UPGRADES

DÉCOR THEME DJ FRONT BOARDS

HAMPTONS BEACHWOOD WHITE

\$ 500



BRIDGEHAMPTON T. & S. CLUB



PECONIC BAY YACHT CLUB



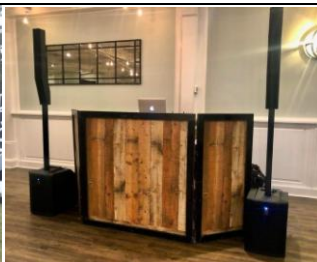
BEDELL CELLARS

NORTH FORK RUSTIC

\$ 500



GREAT LAWN WESTHAMPTON BCH



VINEYARD CATERERS



MAIDSTONE GOLF CLUB EAST HAMPTON

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PRICE GUIDE

DJ OPTIONS

MONTAUK DRIFTWOOD GREY

\$ 500



NOAH'S GREENPORT



MONTAUK



WESTHAMPTON CC

LONG ISLAND LIGHTHOUSE - WHITE DJ FRONTBOARD WITH 7 UP-LIGHTS (COLOR CHOICE)

\$ 500



NOAH'S GREENPORT



FLOWER FIELD



LARKFIELD

OTHER TYPES OF DJ FRONT BOARDS:

SATIN NAVY BLUE, SATIN ROYAL BLUE, ALL WHITE ADDITIONAL _____ \$ 275

CEREMONY SOUND PRICES ARE WITH A DJ OR UPLIGHTING PACKAGE INCLUDES:

- UP TO 30 MINUTES OF PRE-CEREMONY MUSIC
- CEREMONY PROCESSIONAL & RECESSIONAL MUSIC
- (1) SPEAKER
- (1) WIRELESS HANDHELD MIC & STAND _____ \$ 375

COCKTAIL HOUR

- (1) HOUR CUSTOM PLAYLIST
- (1) SPEAKER _____ \$ 375
- LIVE DJ _____ \$ 575

ADDITIONAL AUDIO SUPPORT

(RECOMMENDED FOR OUTDOORS OR OVER 125 GUESTS OR SEPARATE ROOMS)

- WIRED SPEAKERS _____ \$ 150/EACH
- WIRELESS SPEAKERS _____ \$ 250/EACH
- ADDITIONAL MICROPHONES _____ \$ 150/EACH

REHEARSAL DINNERS & AFTER PARTY _____ CALL FOR PRICES

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PRICE GUIDE

LIVE OPTIONS

PLAYLISTS AND VIDEOS SAMPLES ARE OUR [WEBSITE](http://www.EastEndEntertainmentNY.com)



EAST END DJ HYBRID / LIVE COMBO

ADD LIVE MUSICIAN(S) TO THE RECEPTION PERFORMS SIMULTANEOUSLY WITH THE DJ.
CHOICES INCLUDE: PERCUSSIONIST, SAXOPHONIST, GUITARIST, VOCALIST _____ \$1,000-\$1,275/MUSICIAN

EAST END STRINGS

FROM CLASSICAL FAVORITES TO TOP 40. YOU WILL SIMPLY LOVE THE ELEGANCE
AND STYLE OF EAST END STRINGS.

CEREMONY OR COCKTAIL HOUR _____	\$2,250	STRING QUARTET
CEREMONY AND COCKTAIL HOUR _____	\$2,750	STRING QUARTET
- STRING MUSICIAN - CEREMONY OR COCKTAIL HOUR _____	\$ 650	MUSICIAN
CEREMONY AND COCKTAIL HOUR _____	\$ 795	MUSICIAN

ACOUSTIC GUITAR PLAYER / KEYBOARDIST / VOCALIST WITH BACK TRACKS

CEREMONY OR COCKTAIL HOUR OR DINNER _____	\$ 650
SELECT TWO SEGMENTS _____	\$ 795
ALL THREE SEGMENTS _____	\$ 975

<u>STEEL DRUMMER</u> CEREMONY OR COCKTAIL HOUR _____	\$ 650
CEREMONY AND COCKTAIL HOUR _____	\$ 795

<u>JAZZ TRIO</u> COCKTAIL HOUR _____	\$1,950
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COMEDY SHOWS:

WE HAVE ACCESS TO THE MOST TALENTED COMEDIANS IN THE TRI-STATE AREA, JUST BECAUSE YOU HAVE TO LAUGH.
CALL FOR PRICING.

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PRICE GUIDE

Lighting



BREEZE HILL FARM



OCEANBLEU



PELLEGRINI VINEYARDS



PECONIC BAY YACHT CLUB

UP-LIGHTING - LED WIRELESS UP-LIGHTING UNITS WITH COLOR CHOICE

_____ UP TO 12 UNITS _____	\$ 875	_____ UP TO 18 UNITS _____	\$1,250
_____ UP TO 24 UNITS _____	\$1,500	_____ UP TO 36 UNITS _____	\$2,275
_____ UP TO 54 UNITS _____	\$3,250	_____ UP TO 72 UNITS _____	\$4,250
_____ UP TO 100 LED UP-LIGHTING UNITS ARE AVAILABLE _____	CALL FOR PRICING		



PECONIC BAY YACHT CLUB

DANCE FLOOR LIGHTING

- CHOICE OF

360° MOVING HEADS, SPHERES (DISCO BALL EFFECT), MARTIN RUSH MULTI-BEAMS (VERTICAL TRAFFIC LIGHT), REVO III, TRI-STAR LED (VARIOUS FLASHING EFFECT), BLACK LIGHT (GLOW IN THE DARK)

_____ 2 UNITS _____	\$ 575	_____ 4 UNITS _____	\$ 975
_____ 6 UNITS _____	\$ 1,375	_____ 8 UNITS _____	\$ 1,775
_____ 10 UNITS _____	\$ 2,175	_____ 12 UNITS _____	\$ 2,475

PROJECTIONS

_____ VINES GOBO (3) AVAILABLE _____	\$ 175/EACH
_____ CUSTOM GOBO _____	\$ 350

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PRICE GUIDE

PHOTO BOOTH



COLOR - DRIFTWOOD WHITE - B&W



SHIMMERY GOLD



GREEN SCREEN EFFECT



PHOTO BOOTH - OPEN STYLE OPTIONS INCLUDE:

CHOICE OF BACKDROPS:

- DRIFTWOOD WHITE, SHIMMERY GOLD, SHIMMERY SILVER, OR GREEN SCREEN EFFECT

(2) PHOTO BOOTH ATTENDANTS

4 HOURS OF UNLIMITED PHOTOS

PHOTO PROPS

UPLOAD TO SOCIAL MEDIA

CHOICE OF 2X6 OR 4X6 PHOTO PRINTS

PHOTO LINK WITH ALL THE PHOTOS IS EMAILED

WEDDING SCRAPBOOK FOR PHOTO STRIPS & GUESTS NOTES

\$1,750



CLUBHOUSE HAMPTONS



SPARKLING POINTE



PELLEGRINI VINEYARDS

LOVE - LETTERS (SEE ABOVE)

EACH LETTER IS 45" TALL WITH WHITE EXTERIOR WITH OVER 800 RGB LEDs IN THE HEART SHAPED CUT OUTS.

LET US CUSTOMIZE YOUR COLOR, DESIGN AND EFFECT. **\$ 275**

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PRICE GUIDE

Additional Options



CEREMONY | REHEARSAL DINNER AUDIO / VIDEO

PRICES ARE **WITHOUT** A DJ OR UPLIGHTING PACKAGE INCLUDES:
(MINIMUM PURCHASE \$750)

- UP TO 30 MINUTES OF PRE-CEREMONY MUSIC
- CEREMONY PROCESSIONAL & RECESSIONAL MUSIC
- (1) SPEAKER
- (1) WIRELESS HANDHELD MIC & STAND _____ **STARTING @ \$ 750**

CEREMONY, COCKTAIL, RECEPTION AUDIO & POWER

PRICES ARE **WITHOUT** A DJ OR UP-LIGHTING PACKAGE:
(MINIMUM PURCHASE \$750)

- ADDITIONAL SPEAKERS _____ \$ 250/EACH
- WIRELESS SPEAKERS _____ \$ 250/EACH
- INVERTER (ELECTRIC POWER) _____ \$ 250/UNIT
- WHITE LECTERN/PODIUM (SEE PHOTO ABOVE) _____ \$ 250/UNIT

EVENT / ZAP PHOTOS

ZAP SHOT PHOTOGRAPHER WILL CAPTURE 100-250+ STILL FRAMES
THE CLIENT RECEIVES THE MEMORY CARD/STICK WITH THE PICTURES. **\$ 750**

DISPLAY SCREENS

	50"	60"
FLAT SCREENS MOUNTED ON A 6.5" TRUSS _____	\$ 575	\$ 750
6' X 8' REAR PROJECTION SCREEN _____	\$ 750	

PARTY PROPS AN ASSORTMENT OF GLOW PRODUCTS, HATS, LEIS, INSTRUMENTS \$3.75/PP \$300 MIN ORDER

FOG MACHINE _____ **\$ 275**

NAVY COLOR TENT 10X10 RENTAL WITH DJ PACKAGE _____ **\$ 95**

BACKYARD MOVIE NIGHT SELECT YOUR FAVORITE MOVIE AND HAVE IT DISPLAYED ON OUR
16' DIAMETER INFLATABLE SCREEN W/PROJECTOR, DVD PLAYER, SOUND SYSTEM
UP TO 3 HOURS _____ **\$ 750**

Custom & Package Pricing Available _____ **On The Next Page**

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631.339.0900

***Thank you for taking the time to learn about us.
We look forward to hear from you soon.***

***Congratulations,
Michael Variale
631.833.4149***

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